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62.27
WHOLESALE
TRADE LIST

OF

WEBSTERS
HIGH GRADE
SEEDS

1899

PACKER OF

WEBSTERS MAMMOTH PACKETS

HIGH GRADE DOUBLE SIZE & DOUBLE QUANTITY

Mel. L. Webster, Seedsman, Independence, Iowa.

THIS
LIST
IS
FOR
DEALERS
ONLY

The prices quoted in this list are strictly Wholesale Prices, and are for dealers who buy to sell again. The line of goods I put up and the varieties of seed I quote are those which are the most staple with the store trade. As I do not do a retail business, the new and high priced novelties I leave for those seed companies who make a specialty of the retail catalogue trade. The line of seed I handle comprises everything ever used by the trade, whose business I solicit, and in whose interest I try to conduct my business.

TERMS

All Garden Seed, both bulk and packages, are sold on JUNE 1st time, regardless to time of shipment, and are due, net, without any discount at that date. All bills not paid by June 5th are subject to sight draft without notice. We will not allow EXCHANGE or EXPRESS CHARGES on remittance, and if PERSONAL CHECKS are used they must be drawn WITH EXCHANGE. Onion Sets, Field Peas and Grass Seed are Net, 30-day goods.

BAGS
AND
BOXES

No charges made for Display Cases for package seeds, but Bags, Boxes, Barrels and Crates used for packing loose bulk seed, onion sets and field seed will be charged at cost, and we will try to pack all goods so that this necessary package charge will be as little of a hardship on our customers as possible, and I will allow credit for Muslin Bags if returned in good shape, free of express or Freight charges. The Two-Bushel Seamless Bags are a staple article and can be disposed of at a profit over the price I charge you.

ORDERS
BY
MAIL

I especially solicit any business you may have to place by mail. For all the trade who will receive this list there will be no place from which supplies can be procured in less time than they can if ordered of me, and the matter of time is a very important thing during the seed selling season. I have every benefit of quick express and freight service, and will use every effort to fill mail orders without delay.

I AM NOT BOUND by these prices for any time, or for quantity, and they are subject to change without notice, but all orders will be filled at very lowest price at time received.

JANUARY 18, 1899.



O THE TRADE ❖ ❖ ❖ ❖

I take pleasure in presenting to the trade my Second Annual Price List of Garden Seed. I am glad to report that the venture I made in this business only one year and a half ago has proven entirely satisfactory; never before in the history of the seed trade has a business become so well established in so short a time. What usually would have taken years to accomplish we have already succeeded in doing. I have not tried to work a large territory but to do what I did thoroughly, and I can safely state that there is no line of Packet Seed sold that will be better represented on my territory next spring than **WEBSTER'S MAMMOTH PACKETS**. The reasons for this result are that I understood my line, and as I had had eight years experience in pioneering another seed business in the same territory, I knew what the trade wanted; this, together with the fact that I have been persistent and thorough in my efforts after business, will account for the success we attained.

The new departure I made in putting up a larger quantity of seed to the packet than had ever been packed before has met almost the universal approval of both the dealer and the consumer. The past season was one of the poorest for the selling of Packet Seed that the trade has experienced in many years, yet it has been a very rare exception for us not to find our cases well sold out, the merchant well pleased and ready to give us a good order for the coming year, so that it has been an easy matter for us to double our business of last year, with but little more work.

When a person pays 5c for the standard-sized vegetable packet they cannot help but feel that they have been taken advantage of and are not getting value received for their money. But with my **MAMMOTH DOUBLE QUANTITY PACKET** everybody is satisfied; the consumer, because they feel that they are

getting their money's worth, and the dealer, for the reason that the seeds are put up in saleable quantities and require no urging in order to make them sell. There has been for some time a feeling on the part of both merchant and customer that 5 cents was too much to ask for a standard-sized packet of seed, and there has been a tendency to on the part of the dealer to cut the price and sell 2 packets for 5 cents. To meet that demand some seedsmen have been trying to see how cheap a packet they could put up, and the quantity of seed in packet cut down, and in many cases the quality also has had to suffer, while some seedsmen may have felt the need of a larger sized packet to retail at 5 cents. My vegetable packages are of a special size, being much larger than the standard, and I pack double the amount of seed to the packet that has ever been packed heretofore. This makes a packet well worth 5 cents, the price at which it is intended to sell. To show just what double quantity means, my MAMMOTH PACKETS of Cucumber, Melon, Radish, Squash, Turnip, &c., contain 240 grains, troy weight, or equal to fully one-half ounce of seed, while the standard heft on these items is just one-half that amount. My Beet packet is extra large and I pack 320 grains, troy, of this seed, or two-thirds of an ounce, while the old standard size is one-third of an ounce, or 160 grains, troy, and so on through the list my packets are all double the standard amount of seed.



IN order to have this Mammoth Packet retail for the old price, 5c, I have taken a little off from my profits and added a little to the cost to the dealer, with the result that I sell them at \$2.00 per hundred, which gives over 100 per cent. profit, and pays one cent per packet more profit than the regular commission terms. Besides this I agree to look after any stock which you may be obliged to carry over. My agent each year will destroy all flat packet seed that are unfit for sale the following year, either from being too old or too badly soiled, if it is evident that reasonable care has been used to protect them from dirt after seed season is over, and I will send in their place such new seed as you may direct. There is no other line of packet seed that begins to offer the same inducements, both to the trade in the way of profits and to the purchaser in value, for the money. The novelty they will present, when shown up by the side of the standard packet, will go very far toward insuring their sale, for a customer must be indeed prejudiced if he would be willing to pay the same for the standard-sized packet that he would for my DOUBLE QUANTITY MAMMOTH PACKET. You may ask: "Can the seed be as good as that in the smaller

packets?" I would say, that as quite a proportion of the cost of packet seed lies in the packets, the labor of putting them up, the cases, &c., there is not the same difference in the cost that is at first apparent, and my Mammoth Packets only cost me a little over 50 per cent. more than the same seed would cost put up in the standard or half-sized packet. Therefore, I can afford to put in double the quantity of seed and at the same time maintain the very highest standard of excellence in the seed used. My seeds are of the Highest Grade in every particular. My growing contracts are placed with only the very best growers, and the stock of seed I now have in hand is unsurpassed.



NO one can anticipate the future, it is impossible to tell what kind of competition my MAMMOTH PACKETS may have to run up against or what my competitors may do to meet them. Some have already increased the quantity of seed to the packet in their vain effort to head off DOUBLE QUANTITY PACKET. One thing is certain, the only way they can be equalled is with an EQUAL amount of seed IN A PACKET for the SAME MONEY, or the regular standard amount for ONE-HALF THE MONEY. It will not do to get two-thirds the amount of seed for two-thirds the price, for then you are in no shape to meet the competition of your neighbor who has my Mammoth Packets. The customer will still prefer the Double Quantity Packet at the same price. The only way to sell the other packet will be to cut your profits. If the price is cut it will be difficult to maintain any other price than to sell them at 2 packets for 5c, in which case the competition will have to be met out of your profits, and there would have been much more profit in it for you to have handled my MAMMOTH PACKETS. You would then have had what the consumer is surely going to call for and what will sell without any urging, paying you at the same time a handsome profit. A word in regard to the manner of packing my seed. My packets are a special size, and I have gone to a big expense to get out new designs of flowers and vegetables, so that I can safely claim there is not another line of seeds now on the market that is an equal of mine in the way of beauty and style of lithographing. The bags are made of a fine quality of paper, and the packing is neatly and accurately done. My cases, which I supply free with all orders large enough to require a case, are finished in two coats of shellac, nicely labeled, and will present as attractive an appearance as any seed case on the market. I furnish posters and hangers for advertising purposes, and take my whole line of Packet Seeds, you will find them equal and superior in beauty and excellence; while no other line will compare with my Mam-

moth Packets for amount of seed to the packet or offer the same inducement to the purchaser. These goods are packed in 490 and 250 regularly assorted cases; the assortments are carefully made and ought to suit the trade as well as any selection you could make yourself, yet I will make no extra charge for special assortments and will gladly pack the goods to your order at the same price of \$2.00 per 100—cases free.

❀❀LARGE PACKAGES❀❀

To meet the demand for a ten-cent package, I pack Peas, Beans and Corn in a ONE-THIRD QUART pasteboard cartoon. This, while not double the size of the ten-cent packages packed by other seedsmen, is the largest ten-cent package put up by anyone. The best that has been done heretofore has been a one-half pint to retail for that money. I have increased the quantity of seed to packet fifty per cent. and have not increased the price. I also pack Turnip and Rutabaga in four-ounce packages which retail at 15 cents, or at same price bulk seed should be sold at. My package labels are of a new design, beautifully lithographed in colors, and make my large packages the most attractive and showy of anything in their line. These I put in three regular assortments, as follows: Assortment A, 102 packages, cost \$5.50; assortment B, 76 packages, cost \$4.25; and assortment C, 56 packages, cost \$3.25, all packed in display cases without extra charge for case; also sell them by the dozen, as follows:

| | |
|---|--------|
| Peas and Beans, one-third quart cartoons, per dozen..... | \$.70 |
| Corn, one-third quart cartoons, per dozen..... | .40 |
| Turnip and Rutabaga, one-fourth pound cartoons, per doz. | .80 |

❀❀FLOWER SEEDS❀❀

The same statements that apply to my Flat Vegetable Packets apply to my Flower Seeds. They are DOUBLE QUANTITY, and there is nothing I sell where I give greater value for the money than my flower seeds. I pack them in 50 and 100 packet boxes; sell them at the same price as the Vegetable Packets, \$2.00 per 100 packets; no charge for box. My flower seed box is neat and attractive and when empty will make a valuable box for many purposes and is worth one-fourth the amount I charge you for the seeds. Try a box and you are sure to want more next year.

❀❀LAWN GRASS IN PACKAGES❀❀

My one-pound package of High Grade Mixed Lawn Grass is a work of art; the quality of the grass seed is unsurpassed;

being the right varieties and mixture to produce the most perfect lawn. The price, \$2.00 per dozen, equal to less than 17 cents per pound, is only about what a good Lawn Grass will cost in bulk. The packets are marked to sell at 30 cents.

For convenience in ordering, you will find below a list of different combinations of my Package Seed. If any of these suit your wants you can order by number, if not, we can give you anything you want from one dozen packages to the complete line.

COMBINATION No. 1 CONTAINS:

| | |
|---|---------------------------------|
| 1 Case 400 Mam. Flat Vegetable Packets at \$2.00 per 100, | \$8.00 |
| " } 90 $\frac{1}{3}$ Qt. Pkgs Peas, Beans and Corn, { | Per Case, 5.50 |
| " } 12 $\frac{1}{4}$ Lb. Pkgs Turnip and Rutabaga, { | |
| " 12 one-pound Packages High Grade Lawn Grass, | 2.00 |
| 1 Box 100 Mammoth Packets Flower Seeds | 2.00 |
| Total cost | \$17.50 |
| Retail value | \$39.40. Pays profit of \$21.90 |

COMBINATION No. 2 CONTAINS:

| | |
|---|---------------------------------|
| 1 Case 400 Mam. Flat Vegetable Packets at \$2.00 per 100, | \$8.00 |
| " } 68 $\frac{1}{3}$ Qt. Pkgs Peas, Beans and Corn, { | Per Case, 4.25 |
| " } 8 $\frac{1}{4}$ Lb. Pkgs Turnip and Rutabaga, { | |
| " 6 one-pound Packages High Grade Lawn Grass, | 1.00 |
| 1 Box 100 Mammoth Packets Flower Seeds | 2.00 |
| Total cost | \$15.25 |
| Retail value | \$34.80. Pays profit of \$19.55 |

COMBINATION No. 3 CONTAINS:

| | |
|---|---------------------------------|
| 1 Case 250 Mam. Flat Vegetable Packets at \$2.00 per 100, | \$5.00 |
| " } 52 $\frac{1}{3}$ Qt. Pkgs Peas, Beans and Corn, { | Per Case, 3.25 |
| " } 8 $\frac{1}{4}$ Lb. Pkgs Turnip and Rutabaga, { | |
| " 6 one-pound Packages High Grade Lawn Grass, | 1.00 |
| 1 Box 50 Mammoth Packets Flower Seeds | 1.00 |
| Total cost | \$10.25 |
| Retail value | \$24.20. Pays profit of \$13.95 |

COMBINATION No. 4 CONTAINS:

| | |
|---|---------------------------------|
| 1 Case 250 Mam. Flat Vegetable Packets at \$2.00 per 100, | \$5.00 |
| " } 52 $\frac{1}{3}$ Qt. Pkgs Peas, Beans and Corn, { | Per Case, 3.25 |
| " } 8 $\frac{1}{4}$ Lb. Pkgs Turnip and Rutabaga, { | |
| Total cost | \$ 8.25 |
| Retail value | \$18.90. Pays profit of \$10.65 |

These goods are NOT SENT OUT TO BE SOLD ON COMMISSION, but in all cases the SALE IS OUTRIGHT.



NON-WARRANTY ❀ ❀ ❀

I will exercise the greatest care to have all seeds I sell true to name and of the HIGHEST GRADE, and guarantee to test all seed that they may be sure of germination before they are sent out. But, as there are so many outside conditions that even the germination of seeds depend on, it is impossible to warrant them. And it is hereby expressly understood and agreed that they are not warranted in any respect, and that I will not be responsible for the crop. If the seed is not accepted on these terms they must be returned at once.

The Items Marked in Heavy Type are Most Desirable.

ASPARAGUS ❀ ❀ ❀ ❀

Conover's Colossal, *old standby*..... Per Lb. \$.15

BEANS—Dwarf, Wax Pod ❀

Per Bu.

Grenell's Improved Rust Proof Golden Wax, *rust proof*... \$3.00
Improved Golden Wax, *fine quality; productive*..... 3.00
Improved German Black Wax, *very popular sort*..... 3.25
Wardwell's Kidney Wax, *early; favorite for market*..... 3.50
German White Wax, *vine small; bean white*..... 3.50
Golden Eyed Wax, *good shipper*..... 3.25

BEANS Dwarf, Green Pod ❀ ❀

Early Red Valentine, *best green pod bean; very short crop*.. 3.00
Early Yellow Six Weeks, *early; productive*..... 2.50
Early Mohawk, *earliest bean; quite productive* .. 2.50
Refugee or Thousand to One, *very productive; late*..... 2.50
White Kidney, (Field,) *valuable for field*..... 1.75
California Tree, (Field,) *dwarf; compact; bean small*..... 1.75
Dwarf Horticultural, *late; superior quality*..... 3.00
Henderson's Dwarf Lima, *bean smaller than Lima*..... 3.00
Burpee's Dwarf Lima, *bean large; finest quality*..... 4.50
Burpee's Stringless Green Pod... 3.00

BEANS—Pole ❀ ❀ ❀

Red Speckled Cut Short or Corn Hill, *to plant with Corn*.. 4.00
Horticultural or Cranberry, *bean large; round; fine*..... 3.50
Long White Dutch Case Knife, *a good climber*..... 3.50
Large White Lima, *well known; popular*..... 4.00

BEETS—Table Varieties ❀ ❀

Per Lb.

Early Blood Turnip, *unsurpassed; well known; popular*... \$.18
Egyptian Blood Turnip, *early; fine*..... .18
Market Gardeners, *half long*..... .25
Edmand's Early Blood Turnip, *fine shape; blood red*..... .18
Eclipse Blood Turnip, *extra early; fine; tender when young*.. .18
Early Bassano Turnip, *good quality*..... .18
Dewing's Blood Turnip, *desirable; early*..... .18
Long Smooth Blood, *best for winter use*..... .16
Swiss Chard or Sea Kale Beet, *grown for the tops*..... .20

BEETS—Mangel Wurzel ❀

Mammoth Long Red, *large; productive; standard sort*..... .09
Golden Tankard, *the best yellow beet*..... .09
White French Sugar, *flesh white; very sweet*..... .12
Orange Globe, *smooth; fine shaped root*..... .12



Early Jersey Wakefield.

CABBAGE ♣ ♣ ♣ ♣

Per Lb.

| | |
|---|--------|
| Early Jersey Wakefield , favorite with market gardeners.... | \$.75 |
| Extra Early York , very early; head small; conical shaped .. | .50 |
| Early Winningstadt , early; a sure header..... | .50 |
| Early Flat Dutch , excellent; second early sort..... | .75 |
| Sure Head , for fall and winter; drumhead shaped..... | .75 |
| Fottler's Improved Brunswick , large; good second early.... | .75 |
| All Seasons , good keeper; sure to head | .75 |
| Henderson's Early Summer , grows large; head compact.... | .75 |
| Premium Late Flat Dutch , a standard winter sort | .65 |
| Large Late Drumhead , for fall and winter; large; solid .. | .65 |
| Marblehead Mammoth Drumhead , remarkable for its size... | .80 |

CAULIFLOWER ♣ ♣ ♣ ♣

Per Oz. Per Lb.

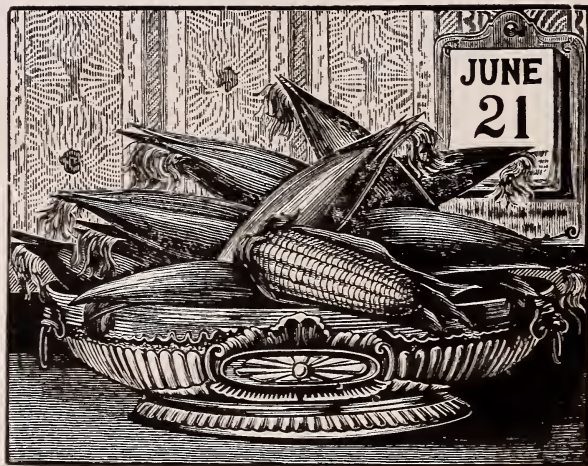
| | | |
|--|--------|---------|
| Early Paris , early; head large and solid | \$.50 | \$ 5.00 |
| Henderson's Early Snowball , a sure header..... | 1.75 | 24.00 |

CARROT ♣ ♣ ♣ ♣

| | |
|--|-----|
| Early Scarlet Horn , best for early..... | .30 |
| Danver's Half Long , standard for table or stock..... | .30 |
| Ox Heart or Grenade , large; heart shaped | .30 |
| Improved Long Orange , well known and popular..... | .25 |
| Large White Belgian , for stock purposes..... | .20 |
| Yellow Belgian , grows large..... | .25 |

CELERY ♣ ♣ ♣ ♣

| | |
|---|------|
| Golden Hearted Dwarf , best for home garden | .75 |
| Golden Selfblanching , beautiful and good quality..... | 1.25 |
| Giant White Solid , large; crisp; fine flavor..... | .90 |
| Boston Market , good for light soil | .75 |
| White Plume , a good keeper; very handsome..... | .90 |
| Celeriac , a turnip-rooted sort..... | .90 |



Extra Early Cory Corn.

CORN—Sweet ♣ ♣ ♣ ♣

N. B. Sweet Corn is always sold by Measured Bushel as there is no legal weight, and neither could there be a just weight on it, as the different sorts vary so much. Early, flinty varieties going as high as 55 pounds to the bushel, while kinds like Evergreen and Country Gentleman weigh as low as 44 to 46 pounds to the bushel.

| | Per Bu. |
|--|-------------|
| Early White Cory , a white selection of Cory..... | \$2.00 |
| Early Red Cory , produces roasting ears 60 days after planting..... | 2.00 |
| Early Minnesota , ear y; of good quality..... | 2.00 |
| Crosby's Early , of the finest quality..... | 2.00 |
| Perry's Hybrid , popular in the east..... | 2.00 |
| Moore's Concord , ears large; quality good..... | 2.00 |
| Black Mexican , quality very fine..... | 2.50 |
| Country Gentleman , tender; very sweet..... | 2.25 |
| Stowell's Evergreen , well known; standard variety..... | 2.00 |
| Mammoth Late , very large; sweet..... | Crop Failed |
| Egyptian Sweet , productive; much used for canning..... | \$1.60 |

CORN—Field ♣ ♣ ♣ ♣

| | |
|--|-----|
| Pride of the north , (Dent,) very early; deep kernel..... | .80 |
| Improved Leamings , (Dent,) ears large; early..... | .75 |
| Iowa Gold Mine , very popular..... | .75 |
| Longfellow , (Flint,) bright yellow; ear long..... | .90 |
| King Phillip , (Flint,) copper colored..... | .90 |

CORN SALAD ♣ ♣ ♣ ♣

| | Per Lb. |
|---------------------------|---------|
| Large Leaved | \$.25 |

CRESS ♣ ♣ ♣ ♣

| | |
|---|-----|
| Upland Cress , also called <i>Pepper Grass</i> | .20 |
|---|-----|



Improved White Spine.

| CUCUMBER ♣ ♣ ♣ ♣ | Per. Lb. |
|---|----------|
| Early Green Cluster, best early sort..... | \$.20 |
| Early Frame, very popular for table or pickles..... | .20 |
| Peerless White Spine, best for table use..... | .20 |
| Early Russian, small; short; very early..... | .20 |
| Green Prolific, short; valuable for pickling..... | .20 |
| Boston Pickling, very productive..... | .20 |
| Improved Long Green, the best known sort and unexcelled.. | .20 |
| Long Green Turkey, desirable; productive; good quality..... | .20 |
| Nichols' Medium Green, medium long; good for pickles.... | .20 |
| Chicago Pickling, much grown for pickling..... | .20 |
| ENDIVE ♣ ♣ ♣ ♣ | |
| Green Curled, very beautiful; hardy; fine | .75 |
| White Curled, good for market; very attractive..... | .75 |
| EGG PLANT ♣ ♣ ♣ | |
| Early Long Purple, early; best for private garden..... | 1.25 |
| New York Improved, leading market variety..... | 2.25 |
| KALE, Dwarf German Green Curled, dwarf; compact growth.... | .40 |
| KOHL RABI ♣ ♣ ♣ ♣ | |
| Early White Vienna, bulb smooth; best for table..... | .90 |
| Early White Vienna, bright purple..... | .90 |
| LEEK, American Flag, most extensively grown..... | .60 |
| LETTUCE ♣ ♣ ♣ | |
| Prize Head, finest quality; best for home garden..... | .40 |
| Hanson, forms large; solid head..... | .40 |
| Black Seeded Simpson, valuable for home or market garden | .40 |
| Early Curled Selicia, very popular; fine quality..... | .40 |
| Grand Rapids, a favorite for growing under glass..... | .45 |
| Early White Cabbage, grows white; close, firm head.... | .40 |
| Green Fringed, beautiful fringed leaves; excellent..... | .45 |
| Tennis Ball, valuable for forcing..... | .45 |
| Simpson's Early Curled, forms large, loose head | .40 |
| California Cream Butter, good for summer..... | .45 |



Montreal Market Musk Melon.

MELON—Musk ❀ ❀ ❀

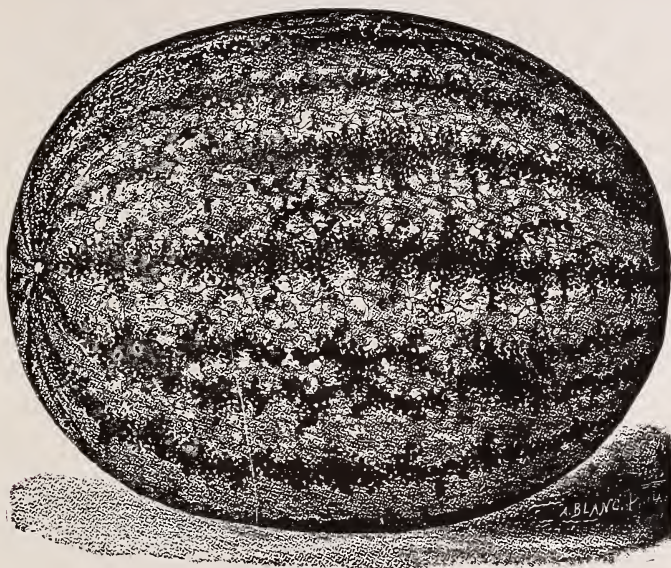
Per Lb.

| | |
|--|-----|
| Osage , thick orange flesh; dark green color..... | .25 |
| Improved Prolific Nutmeg , well known; fine quality..... | .20 |
| Early Hackensack , large; early; green fleshed..... | .20 |
| Yellow Canteloupe , flesh deep orange; skin yellow..... | .20 |
| Netted Gem , small; early; fine quality..... | .25 |
| Skillman's Netted , early; superior quality; green fleshed..... | .20 |
| Surprise , cream white; round; flesh salmon colored..... | .20 |
| Orange Christiana , early; skin and flesh yellow..... | .20 |
| Banana , very long; skin yellow; salmon fleshed..... | .20 |
| Shumway's Giant , very large size; orange flesh..... | .25 |
| Chicago Market , large; green fleshed; fine quality..... | .20 |
| Pineapple , small; dark green; flesh green..... | .20 |
| Montreal Market , one of the largest of the Nutmegs..... | .20 |
| Rocky Ford , a strain of Netted Gem; quality superb; good keeper..... | .25 |
| White Japan , small; cream colored; green fleshed..... | .20 |
| Bay View , oblong; flesh green; productive..... | .20 |
| Tip Top , orange flesh; oval; cream colored; fine quality..... | .25 |
| Irondequoit , round; netted; orange fleshed..... | .20 |
| Banquet , superior quality; orange fleshed..... | .20 |

MARJORAM, sweet..... .70

NASTURTIUM ❀ ❀ ❀ ❀

| | |
|---|-----|
| Tall Mixed | .40 |
| Fine Dwarf Mixed , a fine mixture..... | .70 |



Cole's Early.

MELON - Water ❖ ❖ ❖ ❖ ❖

Per Lb.

| | |
|---|--------|
| Phinney's Early , <i>the earliest</i> | \$.20 |
| Kolb's Gem , <i>large; solid; good shipper</i> | .20 |
| Mountain Sweet, <i>well known; excellent quality</i> | .20 |
| Jordan's Gray Monarch or Light Icing, <i>very large</i> | .20 |
| Dark Icing, <i>large; fine quality</i> | .20 |
| Peerless or Ice Cream , <i>early; best sort for private garden</i> ... | .20 |
| Cuban Queen, <i>popular for market and shipping</i> | .20 |
| Sweet Heart , <i>large; fine quality (Short Crop)</i> | .30 |
| Mammoth Ironclad, <i>a good shipper and keeper</i> | .20 |
| Florida Favorite, <i>early; large; fine quality</i> | .30 |
| Kentucky Wonder, <i>new; of great merit</i> | .20 |
| Dixie , <i>beautiful; extra quality</i> | .20 |
| Seminole, <i>very popular; early</i> | .20 |
| Gypsy or Georgia Rattlesnake, <i>popular for shipping</i> | .20 |
| Citron for Preserving, <i>red seeded</i> | .20 |
| Cole's Early, <i>extra early; of fine quality</i> | .25 |

ONION SETS ❖ ❖ ❖ ❖

Per Bu.

| | |
|---|--------|
| Top or Button, <i>28 pounds to bushel</i> | \$3.00 |
| Choice White Bottom Sets, <i>grown from Seed, measured Bu</i> ... | 3.00 |
| Choice Yellow Bottom Sets, " " " " "... | 2.25 |
| Choice Red Bottom Sets, " " " " "... | 2.50 |

Onion Sets are sold on a **Net Cash** basis, and the terms are **Thirty Days with No Discount**. Barrels and crates will be charged at cost. A desirable way to have them shipped is in One-bushel Crates, which cost 10 cents each. Onion Sets can not be sent without danger of freezing until after the usual time of sending balance of seed order, and I will not take the responsibility of shipping them before March 15th, but will ship at purchaser's risk at any time.



Bottom Onion Sets.



Top or Button Sets.

ONION ♣ ♣ ♣ ♣ ♣ ♣

Per Lb.

| | |
|---|--------|
| Large Red Wethersfield , <i>standard for field culture</i> | \$.90 |
| Southport Red Globe , <i>quality fine; handsome</i> | 2.00 |
| Extra Early Red , <i>quick grower; flat</i> | 1.00 |
| Yellow Globe Danvers , <i>much used for sets</i> | .90 |
| Yellow Danvers , <i>Flat, a staple sort; good keeper</i> | .90 |
| Southport White Globe , <i>mild; a beautiful sort</i> | 2.00 |
| White Portugal or Silver Skin , <i>good for pickling</i> | 1.75 |
| Mammoth Silver King , <i>grows very large</i> | 1.50 |
| Prize Taker or Spanish King , <i>straw colored; large</i> | 1.50 |
| Giant Rocco , <i>an imported variety</i> | 1.00 |
| Giant White Tripoli | 1.00 |

PARSNIP ♣ ♣ ♣ ♣

| | |
|--|-----|
| Hollow Crown , <i>an old and reliable sort</i> | .15 |
| Long Smooth White , <i>somewhat larger than Hollow Crown</i> .. | .15 |

PARSLEY ♣ ♣ ♣

| | |
|---|-----|
| Champion Moss Curled , <i>very beautiful; the best</i> | .30 |
| Hamburg , <i>has a large Carrot-like root</i> | .25 |

PEAS—Extra Early Variety ♣

Height. Per Bu.

| | |
|---|-----------------|
| Alaska , <i>a valuable first early; green seeded</i> | 2 ft ... \$2.00 |
| Extra Early , <i>one of the earliest; white seeded</i> | 2 ft... 2.00 |
| Improved Extra Early , <i>early; selected stock</i> | 2 ft... 2.25 |

It is customary with most seedsmen to list quite a number of Extra Early sorts, such as First and Best, Early Kent, Philadelphia Extra Early, Dan O'Rourke and many others, with usually one of their own brand, all of which are usually taken from the same bin, and well they may be, for there is no difference in them. If your trade calls for any of these sorts, I can mark them to suit you, but prefer not to deceive my trade by listing them separately.

PEAS—Early Dwarf ♣ ♣ ♣

Height. Per Bu.

| | |
|---|----------------|
| * Bliss American Wonder , <i>earliest wrinkled pea</i> ... | 1 ft... \$2.75 |
| * McLean's Little Gem , <i>Premium Gem strain</i> | 1½ft... 2.25 |
| Improved Tom Thumb , <i>well known and popular</i> ... | 1 ft... 2.50 |
| Blue Peter , <i>sometimes called Blue Tom Thumb</i> ... | 1 ft... 2.50 |
| * Nott's Excelsior , <i>new; very popular</i> | 1 ft... 3.00 |

PEAS—Second Early ♣ ♣ ♣ ♣

| | |
|--|--------------|
| * McLean's Advancer , <i>one of the best second early</i> ... | 2 ft... 2.00 |
| * Bliss' Everbearing , <i>long time bearing; quality fine</i> ... | 2 ft... 2.25 |
| * Pride of the Market , <i>superior quality; pods large</i> ... | 2 ft... 3.50 |



Improved Extra Early.

PEAS—Later Sorts ❀ ❀ ❀

| | Height. | Per Bu. |
|--|-----------|--------------|
| * Champion of England , a standard for excellence.. | 5 ft.... | \$2.25 |
| * Yorkshire Hero , sometimes called <i>Dwarf Champion</i> | 3 ft.... | 2.25 |
| * Carter's Stratagem , a valuable late Dwarf variety | 2 ft.... | 2.75 |
| * Tall Gray Sugar , edible podded sugar..... | 4 ft.... | 2.75 |
| * Dwarf Gray , of shorter growth | 2½ ft.... | 2.75 |
| * Telephone , pods large..... | 3½ ft.... | 3.25 |
| Large White Marrowfat , a valuable variety..... | | 1.50 |
| Black Eye Marrowfat | | 1.40 |
| Choice White Field | | Market Price |
| Canada Green Field | | Market Price |

The * signifies a wrinkled variety; weigh 56 lbs. to bushel. Others weigh 60 lbs.

PEAS—Sweet or Flowering ❀ ❀

| | Per Lb. |
|-------------------------------|---------|
| Extra Fine, Mixed Colors..... | \$.25 |

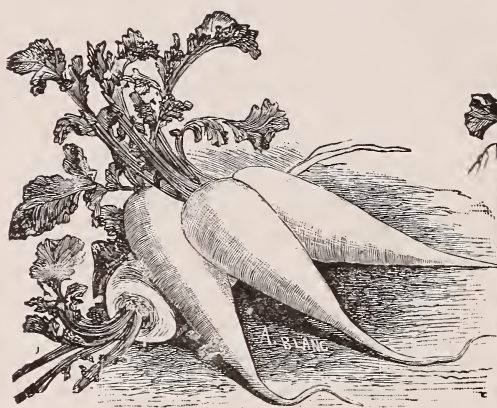
PEPPER ❀ ❀ ❀ ❀

| | |
|---|------|
| Bell or Bull Nose , best for mangoes and pickling..... | 1.00 |
| Long Cayenne , much used for pickling..... | 1.00 |
| Golden Dawn , large, bell shaped, mild flavor..... | 1.25 |
| Ruby King , large and fine | 1.25 |

PUMPKIN ❁ ❁ ❁ ❁

Per Lb.

| | |
|--|--------|
| Connecticut Field , <i>the staple variety for stock</i> | \$.09 |
| Kentucky Field , <i>thick meated; a valuable sort</i> | .15 |
| Small Sugar , <i>esteemed for making pies</i> | .20 |
| Improved Cushaw , <i>very large; crooknecked</i> | .30 |
| Mammoth Toures , <i>of mammoth size; late</i> | .35 |



White Strasburg.



Scarlet Turnip Rooted.

RADISH ❁ ❁ ❁ ❁

Per Lb.

| | |
|--|--------|
| Early Long Scarlet Short Top , <i>well known; standard sort</i> | \$.20 |
| Early Deep Scarlet Turnip , <i>very early and popular</i> | .20 |
| Early Scarlet Globe | .25 |
| Early Scarlet Olive Shaped , <i>grows quick; fine quality</i> | .25 |
| Early French Breakfast , <i>pink and white; very handsome</i> | .25 |
| Early White Turnip , <i>small; grows quick</i> | .25 |
| Wood's Early Frame , <i>used for forcing; grows long</i> | .25 |
| Rosy Gem , <i>small; pink and white</i> | .25 |
| Non Plus Ultra , <i>new and popular</i> | .30 |
| Philadelphia White Box , <i>small and white; quick grower</i> | .25 |
| Early White Olive Shaped , <i>very crisp and fine</i> | .25 |
| Chartier Improved , <i>long; white topped</i> | .25 |
| Long White Strasburg , <i>best for early sowing</i> | .25 |
| White Naples , <i>long; of fine quality</i> | .25 |
| White Vienna , <i>sometimes called Lady Finger</i> | .25 |
| California White Mammoth , <i>very large; fine</i> | .30 |
| Yellow Globe , <i>Summer</i> | .30 |
| China Rose Winter , <i>mostly used for winter</i> | .25 |
| Long Black Spanish Winter , <i>a good keeper</i> | .25 |

RAPE, Dwarf Essex, *valuable for sheep*..... .08

SALSIFY ❁ ❁ ❁ ❁

| | |
|---|-----|
| Long White French , <i>oyster plant; a standard sort</i> | .50 |
| Sandwich Island Mammoth , <i>grows large</i> | .65 |

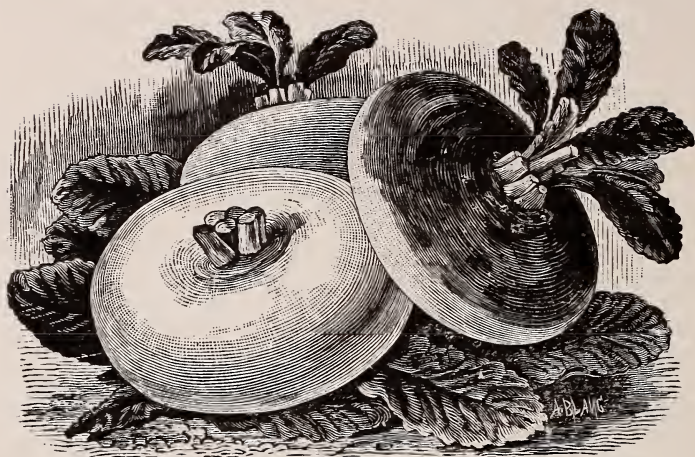
SAGE, Broad Leaf Perennial, *old standby*..... \$1.40

| | Per Lb. |
|---|---------|
| SUMMER SAVORY | .50 |
| SPINACH ❀ ❀ ❀ | |
| Long Standing, <i>slow in running to seed</i> | .15 |
| Viroflay, <i>popular with gardeners</i> | .15 |
| Broad Leaf, <i>good quality; productive</i> | .15 |
| Prickly Seeded Winter, <i>very hardy</i> | .15 |
| Round Leaf..... | .15 |
| Savoy Leaved..... | .15 |
| SQUASH - Winter ❀ ❀ ❀ | |
| Improved Hubbard, <i>most popular winter sort</i> | .28 |
| Boston Marrow, <i>orange colored; good quality</i> | .25 |
| Marblehead, <i>fine quality; good keeper</i> | .25 |
| Sibley or Pike's Peak, <i>popular where known</i> | .25 |
| Mammoth Chili, <i>good for stock and exhibition</i> | .30 |
| SQUASH Summer ❀ ❀ ❀ | |
| Summer Crookneck, <i>staple early variety</i> | .25 |
| Mammoth Summer Crookneck, <i>grows larger</i> | .25 |
| White Bush Scalloped, <i>early; good quality</i> | .25 |
| THYME , <i>a perennial herb</i> | 1.25 |



Acme Tomato.

| | Per Lb. |
|---|---------|
| TOMATO ❀ ❀ ❀ ❀ | |
| Acme, <i>early; productive</i> | \$1.00 |
| Red Trophy, <i>popular sort; color bright red</i> | 1.00 |
| Optimus, <i>smooth; solid</i> | 1.20 |
| Perfection, <i>bright red; fine quality</i> | 1.00 |
| Dwarf Champion, <i>grows dwarf and stocky</i> | 1.20 |
| Mikado, <i>foliage distinct; smooth; fine</i> | 1.20 |
| Beauty, <i>large; solid; excellent</i> | 1.20 |
| Golden Queen, <i>the best yellow sort</i> | 1.20 |
| New Stone, <i>new and popular</i> | 1.20 |
| Yellow Husk or Ground Cherry..... | 1.75 |
| Ponderosa, <i>the largest</i> | 2.00 |



Turnips.

TURNIP ♣ ♣ ♣ ♣ ♣

Per Lb.

| | |
|---|--------|
| Early Purple Top Munich, <i>grows very quick</i> | \$.35 |
| Purple Top Strap Leaf , <i>standard for all purposes</i> | .18 |
| Purple Top White Globe , <i>one of the best</i> | .18 |
| White Egg, <i>an elegant sort for table use</i> | .20 |
| White Top Strap Leaf, <i>good for table or stock</i> | .18 |
| Golden Ball, <i>a good keeper; fine quality</i> | .20 |

RUTABAGA.

| | |
|---|-----|
| American Purple Top , <i>best for table or stock</i> | .16 |
| Skirving's Purple Top, <i>smooth; fine quality</i> | .16 |
| Carter's Imperial Hardy Swede, <i>good keeper</i> | .16 |
| Sweet German, or White Swedish Turnip. | .18 |

SUGAR CANE ♣ ♣ ♣

| | |
|-------------------|-----|
| Early Amber..... | .04 |
| Early Orange..... | .05 |

BROOM CORN ♣ ♣ ♣

| | |
|-------------------------|-----|
| Missouri Evergreen..... | .04 |
|-------------------------|-----|

SUNFLOWER ♣ ♣

| | |
|--|-----|
| Mammoth Russian, <i>heads very large</i> | .05 |
|--|-----|

LAWN GRASS ♣ ♣ ♣ ♣

Per Bu.

| | |
|-----------------------------------|--------|
| Webster's High Grade | \$2.00 |
| Good Mixture..... | 1.75 |

High Grade Seeds....

IN no other line of goods is quality of as much importance as in Seeds, and in no other line does the purchaser and sale have to be made so much on confidence as in this line. A farmer buys stock, a piece of machinery, or almost anything else, and he has an op-

portunity to exercise his judgment, but when he buys seed there is no opportunity. He may be able to test them for vitality, but it is impossible without using the entire season from seed time to harvest to test its purity and trueness to name. There has been a tendency the past few years to crowd down the cost of production, and often times it has been done at the sacrifice of quality. The past season has been one of short crops on a number of items and the consequence has been quite a sharp advance in price, and on all of these I look for a still greater advance before the season is over. Seeds have been selling too low, and it will be much better for all concerned to have the prices advance to where they will give the grower a fair profit for his labor, as then only can we expect to have proper care taken with our stocks. My stock of seed is strictly HIGH GRADE, and I am sure I can please you with the quality.

PAPER BAGS*** To use in putting up Bulk Seed for the customer are a great convenience to the dealer, and I have made arrangements to supply my trade with them at a price low enough so that no one handling bulk seed can afford to do without them. These are a heavy manilla bag with a gummed flap and are almost indispensable in putting up one and two-ounce lots of small seed, such as Radish, Turnip, Onion, &c. We do not supply them plain, and will print the merchant's card on them without charge. One reason that I make so low a price is that I consider the advertisement of my own on the bag is worth something to me. Prices are as follows:

| | |
|----------------------------|--------|
| 2 oz. Bags per 1,000 | \$1.70 |
| 2 oz. Bags per 500 | .90 |
| 1 oz. Bags per 1,000 | 1.40 |
| 1 oz. Bags per 500 | .90 |

June 1st terms if ordered with seed order. I will be glad to mail you samples of these bags upon request.

Raymond, Independence, Iowa.

Extra Fine Mixed....
Sweet Peas.



THERE is no more popular or satisfactory way to grow Sweet Peas than in a row or hedge, and for that purpose Mixed Varieties, if the mixture is the right sort, give much the best results. This mixture is unsurpassed by any, and consists of only the best old and new sorts, in just the right proportion in regard to color, so that when in blossom they produce the most brilliant and showy effect. You may pay more for a Mixed Sweet Pea, but I doubt if a **more satisfactory mixture** can be procured at **any price**.

Price, 25c per Pound.